

UNITEDSTATES AND EXCHANGE COMMISSION

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ANNUAL AUDITED REPORT FORM X-17A-5

PART III

FACING PAGE

FEB 2 8 2005 Information Required of Brokers and Dealers Pursuant to Section 1.
Securities Exchange Act of 1934 and Rule Na Stepenhaer

| REPORT FOR THE PERIOD BEGINNIN | MM/DD/YY | AND ENDING 12 | |
|--|---|---------------------------|---------------------------|
| | | | MM/DD/YY |
| A. F | REGISTRANT IDENTIFICAT | rion | |
| NAME OF BROKER-DEALER: IMS | S Securities, Inc. | | OFFICIAL USE ONL |
| ADDRESS OF PRINCIPAL PLACE OF I | BUSINESS: (Do not use P.O. Box N | 4o.) | FIRM I.D. NO. |
| 150 | 00 City West Blvd. S | Suite 500 | |
| | (No. and Street) | | |
| Houston | ТX | 77042 | |
| (City) | (State) | | Code) |
| NAME AND TELEPHONE NUMBER O Chris Gammon | F PERSON TO CONTACT IN REG. | ARD TO THIS REPO 713-2 | PRT 266-2993 |
| | | | rea Code - Telephone Numb |
| В. А | CCOUNTANT IDENTIFICAT | TION | |
| NDEPENDENT PUBLIC ACCOUNTAN | VT whose opinion is contained in this | s Report* | |
| Suffington & Com | npany P.C. | - | |
| 12012 Wickcheste | (Name - if individual, state last, first, ner Lane Suite 430 Ho | |)79 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | PR | DOESSED / |
| | | 0.00 | DIT make X |
| Certified Public Accountant | t . | | |
| Certified Public Accountant Public Accountant | t . | KIA = | 2005 |
| Public Accountant | United States or any of its possessio | ns. Fi | IOMSON VANCIAL |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

| I, Christopher Gammon | , swear (or affirm) that, to the | he best of |
|--|---|---------------|
| my knowledge and belief the accompanying finan- | cial statement and supporting schedules pertaining to the firm | of |
| IMS Securities, Inc. | | , as |
| of <u>December 31</u> | , 20_04, are true and correct. I further swear (or af | ffirm) that |
| neither the company nor any partner, proprietor, | principal officer or director has any proprietary interest in any | account |
| classified solely as that of a customer, except as fo | ollows: | |
| | | |
| | | · |
| | | |
| | | |
| | | |
| and the state of t | $(V\mathcal{I})$ | |
| MIC. SEL J SPEARS | Signature | |
|) (The state of the state of th | | |
| My Composition Expires | Chief Financial Officer | |
| 0 30, 2008 | Title | |
| with the tarm | | |
| Notary Public | | • |
| 3 | · | |
| This report ** contains (check all applicable boxes | s): | |
| (a) Facing Page. (b) Statement of Financial Condition. | | |
| (c) Statement of Income (Loss). | | |
| (d) Statement of Changes in Financial Condit | | |
| (e) Statement of Changes in Stockholders' Ed | | |
| (f) Statement of Changes in Liabilities Subor (g) Computation of Net Capital. | dinated to Claims of Creditors. | |
| (g) Computation of Net Capital. (h) Computation for Determination of Reserv | e Requirements Pursuant to Rule 15c3-3 | • |
| (i) Information Relating to the Possession or | | |
| | xplanation of the Computation of Net Capital Under Rule 15c3 | 1-3 and the |
| | serve Requirements Under Exhibit A of Rule 15c3-3. | |
| (k) A Reconciliation between the audited and consolidation. | unaudited Statements of Financial Condition with respect to n | aethods of |
| (1) An Oath or Affirmation. | | |
| (m) A copy of the SIPC Supplemental Report. | | |
| (n) A report describing any material inadequac | cies found to exist or found to have existed since the date of the pro- | evious audit. |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

IMS SECURITIES, INC.

ANNUAL AUDITED REPORT

YEAR ENDED DECEMBER 31, 2004

IMS SECURITIES, INC.

TABLE OF CONTENTS

| <u>PAG</u> | E NO. |
|---|-------|
| INDEPENDENT AUDITOR'S REPORT | 1 |
| BALANCE SHEET December 31, 2004 | 2 |
| STATEMENT OF INCOME Year Ended December 31, 2004 | 3 |
| STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY Year Ended December 31, 2004 | 4 |
| STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS Year Ended December 31, 2004 | 5 |
| STATEMENT OF CASH FLOWS Year Ended December 31, 2004 | 6 |
| NOTES TO THE FINANCIAL STATEMENTS December 31, 2004 | - 10 |
| COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2004 | 11 |

BUFFINGTON & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS
12012 WICKCHESTER LANE, SUITE 430
HOUSTON, TEXAS 77079
(281) 920-5455 FAX: (281) 920-5456

Independent Auditor's Report

To the Stockholder and Directors IMS Securities, Inc. Houston, Texas

We have audited the accompanying balance sheet of IMS Securities, Inc. as of December 31, 2004 and the related statements of income, changes in stockholder's equity, changes in subordinated borrowings and cash flows for the year then ended that you are filing pursuant to rule 17-a5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform our audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of IMS Securities, Inc. as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the schedule of computation of net capital under Rule 15c3-1 of the Securities and Exchange Commission is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 23, 2005

IMS SECURITIES, INC. BALANCE SHEET December 31, 2004

ASSETS

| 1100210 | | |
|---|----|---------|
| Current Assets | | |
| Cash and cash equivalents | \$ | 159,949 |
| Investments in Securities, at market value | | 34,903 |
| Accounts receivable - brokers | | 51,596 |
| Federal income taxes receivable | | 771 |
| Prepaid expenses | | 8,674 |
| Total current assets | | 255,893 |
| Total Assets | \$ | 255,893 |
| | | |
| LIABILITIES AND STOCKHOLDER'S EQUITY | | |
| Current Liabilities | | |
| Notes payable | \$ | 103,472 |
| State income taxes payable | | 557 |
| Deferred income tax liability | | |
| Total current liabilities | | 104,729 |
| Total Liabilities | | 104,729 |
| Stockholder's Equity | | |
| Common stock, \$.01 par value, 1,000,000 shares | | |
| authorized, 100,000 shares issued and outstanding | | 1,000 |
| Additional paid-in capital | | 24,000 |
| Retained earnings | | 126,164 |
| Total Stockholder's Equity | _ | 151,164 |
| Total Liabilities and Stockholder's Equity | \$ | 255,893 |

IMS SECURITIES, INC. STATEMENT OF INCOME Year Ended December 31, 2004

| Revenue: | |
|--------------------------------|---------------|
| Commissions and fees | \$ 12,280,170 |
| Interest income | 51,692 |
| Other income | 39,620 |
| Total Revenue | 12,371,482 |
| Expenses: | |
| Commissions paid | 10,879,132 |
| Management fee | 1,304,500 |
| Bad debts | 73,416 |
| Dues and fees | 61,684 |
| Insurance | 27,944 |
| Professional fees | 5,708 |
| Salaries and taxes | 5,370 |
| Interest | 3,656 |
| Office and other expenses | 211 |
| Total Expenses | 12,361,621 |
| Net income before income taxes | 9,861 |
| Provision for income taxes- | |
| Current expense | (3,950) |
| Deferred credit | 750 |
| Total income tax expense | (3,200) |
| Net income | \$6,661_ |

IMS SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY Year Ended December 31, 2004

| | Commo | on S | tock | | dditional Paid-in | Retained | |
|-------------------------------|---------|------|---------|----|----------------------|-----------|-----------|
| - | Shares | A | Mount | • | Capital | Earnings | Totals |
| Balances at January 1, 2004 | 100,000 | \$ | 1,000 | \$ | 24,000 | \$119,503 | \$144,503 |
| Net income | | | | | | 6,661 | 6,661 |
| Balances at December 31, 2004 | 100,000 | | \$1,000 | | \$24,000 | \$126,164 | \$151,164 |

IMS SECURITIES, INC. STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS Year Ended December 31, 2004

Liabilities subordinated to claims of general creditors:

| Balance at January 1, 2004 | \$ - |
|---|---------|
| Changes during the year ended December 31, 2004 | - |
| Balance at December 31, 2004 | \$ - |

See accompanying notes to the financial statements.

IMS SECURITIES, INC. STATEMENT OF CASH FLOWS Year Ended December 31, 2004

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS-

| Cash Flows from Operating Activities: | |
|--|---------------|
| Net income | \$ 6,661 |
| Adjustment to reconcile net income to net cash provided by operating activities: | |
| Deferred tax expense (credit) | (750) |
| Change in investment value | (2,343) |
| Change in assets and liabilities: | , , |
| Decrease in receivables | 37,321 |
| Decrease in prepaid expenses | 6,330 |
| Increase in income taxes payable | 2,574 |
| Net cash provided by operating activities | 49,793 |
| Cash Flows from Investing Activities: | |
| Cash Flows from Financing Activities: | |
| Repayment of notes payable, net of broker reimbursements | (23,093) |
| Net cash used by financing activities | (23,093) |
| Net Increase in Cash and Cash Equivalents | 26,700 |
| Cash and cash equivalents- Beginning of year | 133,249 |
| Cash and cash equivalents- End of year | \$ 159,949 |

See Note 2

See accompanying notes to the financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Company Activities</u> - The Company is organized as a securities broker/dealer subject to the approval of the National Association of Securities Dealers (NASD). The Company does not receive, directly or indirectly, or hold funds or securities for, or owe funds or securities to, customers.

The Company was formed on October 4, 1993, and primarily operates in the geographic area of Houston, Texas.

Income Taxes - The Company accounts for its income taxes using Statement of Financial Accounting Standards (SFAS) 109, Accounting for Income Taxes, which requires recognition of deferred tax liabilities and assets for the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax liabilities and assets are determined based on the difference between the financial statement basis and income tax basis of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. The differences relate primarily to the use of the cash basis of accounting for tax reporting in prior years. The Company offsets loss carryforwards against net timing differences in determining deferred tax liabilities.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Doubtful accounts</u> – The Company provides an allowance for doubtful accounts receivable. At December 31, 2004, no allowance was considered to be necessary. Bad debts from losses and uncollectible accounts during the year ended December 31, 2004 totaled \$73,416.

<u>Cash Equivalents</u> - The Company treats all investments with a maturity of three months or less at the date of acquisition as cash equivalents.

2. CASH FLOWS

Non-cash investing and financing activities during the year ended December 31, 2004, consisted of financing insurance policies on its own behalf through the execution of a note payable in the amount of \$230,890.

2. CASH FLOWS (Cont.)

Income taxes paid during the year ended December 31, 2004, totaled \$2,680. Interest paid during the year ended December 31, 2004, totaled \$3,656.

3. INVESTMENTS

At December 31, 2004, the Company had subscribed to and owned investment securities as follows:

| | Fair Market |
|--|------------------|
| Description: | Value |
| United Mortgage Trust, 1,411 shares of beneficial interest | |
| including reinvested earnings | \$28,223 |
| National Association of Securities Dealers, 300 warrants | 3,300 |
| Warren Resources, Inc., 338 shares of common stock | _3,380 |
| Total investments | \$ <u>34,903</u> |
| | |

United Mortgage Trust paid dividends to the company totaling \$2,343 in 2004 that were reinvested as additional shares in the trust.

None of the investment securities are traded in the open market. In the opinion of the Company's management, the costs of the investment securities approximate their fair market values at December 31, 2004. The investments are classified as available for sale at December 31, 2004.

4. ACCOUNTS RECEIVABLE - BROKERS

Advances to brokers consist of amounts paid to or on behalf of licensed brokers who have contracted to work with the Company. The amounts include advances against future commissions, payments of license, insurance and other fees, and reimbursable commission charges.

5. NOTES PAYABLE

The Company had the following notes payable at December 31, 2004:

Note payable, insurance- Payable in monthly installments of \$26,084 through April 2004, with interest included at 4.00%. The note includes amounts reimbursed by the company's brokers as well as the Company's share of insurance.

\$<u>103,472</u>

5. NOTES PAYABLE (Cont.)

Total notes payable, due within one year

\$_103,472

\$700

6. INCOME TAXES

The net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes are reflected in deferred income taxes. The components of the Company's deferred tax liability at December 31, 2004 are as follows:

Effect of using the cash basis of accounting for tax reporting in prior years— The Company converted to the accrual method of accounting for tax reporting in 2002 and is recognizing the timing difference that existed at the date of the conversion over a period of four years as allowed by law

Significant components of the provision for income taxes for the year ended December 31, 2004, are as follows:

| Current: | |
|----------------------------------|-----------------|
| Federal | \$ 3,350 |
| State | _600 |
| Total current income tax expense | <u>3,950</u> |
| Deferred credit | (_750) |
| Total income tax expense | \$ <u>3,200</u> |

7. RELATED PARTY TRANSACTIONS

The Company has executed an agreement to pay a management fee to a corporation that is owned by the Company's stockholder. The management fee includes rent for office space and reimbursement for operating expenses incurred by the management corporation including salaries for all support personnel. Payments under the agreement are based on the Company's revenues, net of certain expenses, as determined by the stockholder. For the year ended December 31, 2004, \$1,304,500 was incurred and paid as management fees under the agreement. There were no balances due to the related company at December 31, 2004.

8. CONTINGENCIES

There are claims and lawsuits arising against the Company from time to time in the ordinary course of its business. The Company's insurance carrier generally handles all pending claims. The Company is currently involved in two NASD Dispute Resolution cases involving a former broker of the Company. These claims are not covered by the Company's insurance; however management does not believe that the Company will incur significant losses on these claims. In the opinion of management the Company has sufficient insurance coverage to cover the costs of resolving any other pending and potential claims. Management believes that additional uninsured losses or costs, if any, resulting from these matters will not be material to the financial condition of the Company or to the results of its future operations.

9. CREDIT RISK

The Company is engaged in various brokerage activities in which counter parties primarily include other broker-dealers, banks, insurance companies and other financial institutions. In the event counter parties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counter party or issuer of the financial instrument. It is the Company's policy to review, as necessary, the credit standing of each counter party.

10. NET CAPITAL

The Company is exempt from the reserve requirements of Securities and Exchange Commission Rule 15c3-3 in accordance with rule section (k)(2)(ii); all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

IMS SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2004

| COMPUTATION OF NET CAPITAL - | | |
|--|--------------|-------------------|
| Total stockholder's equity | | \$151,164 |
| Total stockholder's equity qualified for net capital | | 151,164 |
| Add- | | |
| Allowable credits: | | |
| Deferred income tax liabilities resulting from nonallowable | assets | <u>700</u> |
| Total capital and allowable subordinated liabilities | | 151,864 |
| Deductions and/or charges- | | |
| Nonallowable assets: | | |
| Accounts receivable, unsecured | 51,596 | |
| Investments | 34,903 | |
| Prepaid insurance | 8,674 | |
| • | 95,173 | (95,173) |
| Net capital before haircuts on securities positions | | 56,691 |
| Haircuts on securities: | | , |
| Trading and investment securities, other | | |
| Undue concentration | | |
| Ondu Concontation | | |
| Net capital | | \$ <u>56,691</u> |
| COMPUTATION OF BASIC NET CAPITAL REQUIREM | MENT- | |
| Minimum net capital requirement | | \$ _30,000 |
| Excess net capital | | \$_26,691 |
| Excess net capital at 1000% | | \$ 46,218 |
| | | |
| COMPUTATION OF AGGREGATE INDEBTEDNESS- | | |
| Total liabilities | | \$ <u>104,729</u> |
| Total aggregate indebtedness | | \$ <u>104,729</u> |
| Ratio of Aggregate Indebtedness to Net Capital | | 0.69 to 1 |
| 26 -64 - 14 - 14 - 14 - 14 - 14 - 14 - 14 | | |
| RECONCILIATION WITH THE COMPANY'S COMPU | TATION (Incl | uded in Part |
| II of Form X-17A-5 as of December 31, 2004)- | ` | |
| | | |
| Net capital as reported in the Company's Part II (unaudited) | | \$ 54,511 |
| Allowable credits not reported | | 700 |
| Net audit adjustments | | _1,480 |
| | | |
| Net capital, Per above | | \$ <u>56,691</u> |

See independent auditor's report.

BUFFINGTON & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

12012 WICKCHESTER LANE, SUITE 430
HOUSTON, TEXAS 77079

Houston, Texas 77079 (281) 920-5455 Fax (281) 92

To the Board of Directors IMS Securities, Inc. 1500 City West Boulevard, Suite 500 Houston, Texas 77042 FEB 2 8 2005

In planning and performing our audit of the financial statements of MS Securities, Inc. for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures followed by IMS Securities, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g)(1), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3(e).

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures refereed to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in internal control or the practices and procedures referred to

To the Board of Directors IMS Securities, Inc. Page 2

above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure was for the limited purpose described in the first paragraph and would not necessarily disclose all matters that might be material weaknesses under standards established by the American Institute of Certified Public Accountants.

A material weakness is a condition in which the design or operation of one or more of the internal control structure elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by officers or employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure and its operation, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934

This report is intended solely for the information and use of IMS Securities, Inc. management, the Securities and Exchange Commission and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Soffagte + Compos, P.C. February 23, 2005